



## PART – A

### **GLOBAL EXPRESSION OF INTEREST (EoI) UNDER INTERNATIONAL COMPETITIVE BIDDING FOR DEVELOPMENT SERVICES ON EPC BASIS FOR “RAAGESHWARI DEEP GAS INFILL WELL PROJECT “WITHIN RJ-ON-90/1 BLOCK, RAJASTHAN**

**Cairn Oil and Gas**, a vertical of **Vedanta Limited** is the Operator on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 (the “Block”) located in Barmer and Jalore district, in the state of Rajasthan, India. Cairn discovered various oil and gas fields in RJ-ON-90/1 block, named them as Mangala, Aishwarya, Bhagyam, Saraswati, Kameshwari, GR-F, Guda, Shakti (NC), NI, Vijaya (NR), Vandana and Raageshwari. Out of which Mangala, Bhagyam and Aishwariya are the most substantial oil fields located in northern part of RJ block and Raageshwari deep gas field is the most substantial gas field located in southern part of the RJ block. Currently RJ block is having two processing terminals, one of them is located in northern part and other one is located in southern part. The Mangala Processing Terminal (MPT) is located in northern part of RJ block primarily processes oil from three of the northerly oil fields (Mangala, Bhagyam and Aishwariya), with limited oil production from the southerly Saraswati and Raageshwari oil fields. The Raageshwari Gas Terminal (RGT) is located in southern part of RJ block and currently processes gas from the Raageshwari deep gas field

**Operator on behalf of itself and its joint venture partners invites Expression of Interest for Development services on EPC basis under International Competitive Bidding (“ICB”) process from reputed Contractors/Consortium with demonstrated HSE performance and proven track record with capabilities in Engineering, Procurement, Construction and Commissioning meeting following requirements :**

#### **SPECIFIC PRE-QUALIFICATION CRITERIA (GO/NO GO)**

##### **Financial**

- Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
- Positive net worth in each of the immediately preceding two financial years.
- Liquidity ratio shall not be less than 1 in each of the preceding Two (02) financial years.

##### **Technical**

- Applicant shall have successfully executed in the last 10 years, at least one similar project involving Oil or Gas processing plant / Gas Gathering Station(GGS) / Gas Collection Station(GCS) of at least 60 MMSCFD capacity or two projects with total capacity of at least 60 MMSCFD one Engineering Procurement and Construction (EPC) basis covering all aspects of execution including project management, procurement, design & engineering, construction & installation, testing & pre-commissioning, and commissioning. Only completed projects shall be considered for evaluation.

##### **Participants are requested to submit the following pre-qualification documents :**

1. Letter of interest clearly indicating the qualifying projects with following details :
  - a) Brief scope of work b) Value of work in INR/USD c) Contractual Duration d) Actual completion of Project, e) Completion Certificate from users f) Contact details of the Client (Operator may approach the client directly for the feedback) reference along with completion certificates from user(s)
2. In case of a consortium- Details of Consortium for executing above scope and Signed Memorandum of Understanding need to be provided
3. Details of other similar EPC projects successfully executed in the last 10 years and those of currently under execution along with details requested under s. no. 1 above
4. Experience of executing onshore pipeline projects of atleast 5 kms of 4" (or above) cross country Hydrocarbon steel pipelines in past 10 years

5. Detailed Project Execution methodology describing management of engineering, procurement, construction and commissioning phases of project.
6. Details of Key Members who shall be involved in the Project execution including their experience levels.
7. Details of support base in India/Asia/Far East
8. Details of reference client list
9. HSE Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.
10. HSE statistics - fatality, LTIFR graph etc for the organisation.
11. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
12. ISO9001:2015 certificate with relevant scope of work.
13. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also, note –

- Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. When the bidding entity is unable to meet the financial evaluation criteria, Parent/Holding company audited financials can be considered subject to
  1. Submission of financial guarantee in the form of 10% Bank Guarantee of contract value
  2. Commitment letter from parent/holding company to provide financial support to the bidding entity
- Evaluation will be done only based on the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- In case of Consortium, bidder is required to provide Memorandum of Understanding executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Each consortium partner should themselves individually meet the financial evaluation criteria, turnover, net worth and liquidity in proportion to the percentage of work performed by them. The performance bank guarantee will have to be submitted by individual consortium partners in the ratio of work being performed unless the leader takes responsibility of the complete consortium
- All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EoI listing on the Cairn Website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EoI.